

# Management for China

View Online



1.  
Buckley PJ. Asian Network Firms: An Analytical Framework. *Asia Pacific Business Review*. 2004;10(3-4):254-271. doi:10.1080/1360238042000264351
  
2.  
Chen M. *Asian Management Systems*. 2nd ed. Thomson Learning; 2004.
  
3.  
Naughton B. *The Chinese Economy: Transitions and Growth*. MIT Press; 2007.
  
4.  
Cross, Rob. Six Myths About Informal Networks -- and How to Overcome Them. *MIT Sloan Management Review*. 2002;43(3).  
<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=6553430&site=ehost-live>
  
5.  
Kilduff M, Tsai W, ebrary, Inc. Chapter 2, Understanding Social Networks. In: *Social Networks and Organizations*. SAGE; 2003:13-34.  
<http://site.ebrary.com/lib/unnc/Doc?id=10285216>
  
6.  
Gulati R, Nohria N, Zaheer A. Strategic networks. *Strategic Management Journal*.

2000;21(3):203-215.

doi:10.1002/(SICI)1097-0266(200003)21:3<203::AID-SMJ102>3.0.CO;2-K

7.

Peng, Mike W. Managerial ties and firm performance in a transition economy: The nature of a micro-macro link. *Academy of Management Journal*. 43(3):486-501.  
<http://search.proquest.com/docview/199844068?accountid=16676>

8.

Peng MW, Zhou JQ. How Network Strategies and Institutional Transitions Evolve in Asia. *Asia Pacific Journal of Management*. 2005;22(4):321-336. doi:10.1007/s10490-005-4113-0

9.

Siu-lun Wong. The Chinese Family Firm: A Model. *The British Journal of Sociology*. 1985;36(1):58-72.  
[http://www.jstor.org/stable/590402?origin=crossref&seq=1#page\\_scan\\_tab\\_contents](http://www.jstor.org/stable/590402?origin=crossref&seq=1#page_scan_tab_contents)

10.

Chen MJ. Chapter, 'Family business, Business families'. In: *Inside Chinese Business: A Guide for Managers Worldwide*. Harvard Business School; 2001:19-44.

11.

Chung WK, Hamilton GG. Social logic as business logic: Guangxi, trustworthiness, and the embeddedness of Chinese business practices. In: *Rules and Networks: The Legal Culture of Global Business Transactions*. Vol Oñati international series in law and society. Hart; 2001:325-346. <http://www.myilibrary.com?id=80120>

12.

Landa JT. A theory of the ethnically homogenous middleman group: An institutional alternative to contract law. In: *Trust, Ethnicity, and Identity: Beyond the New Institutional Economics of Ethnic Trading Networks, Contract Law, and Gift-Exchange*. Vol Economics, cognition, and society. University of Michigan Press; 1994:101-114.

13.

Luo Y. Industrial dynamics and managerial networking in an emerging market: the case of China. *Strategic Management Journal*. 2003;24(13):1315-1327. doi:10.1002/smj.363

14.

Park SH, Luo Y. Guanxi and organizational dynamics: organizational networking in Chinese firms. *Strategic Management Journal*. 2001;22(5):455-477. doi:10.1002/smj.167

15.

Peng MW, Luo Y. MANAGERIAL TIES AND FIRM PERFORMANCE IN A TRANSITION ECONOMY: THE NATURE OF A MICRO-MACRO LINK. *Academy of Management Journal*. 2000;43(3):486-501. doi:10.2307/1556406

16.

Lisa A. Keister. Exchange Structures in Transition: Lending and Trade Relations in Chinese Business Groups. *American Sociological Review*. 2001;66(3):336-360.  
[http://www.jstor.org/stable/3088883?seq=1#page\\_scan\\_tab\\_contents](http://www.jstor.org/stable/3088883?seq=1#page_scan_tab_contents)

17.

Tang J, Ward A. Chapter 2 Mandarins and managers. In: *The Changing Face of Chinese Management*. Vol Working in Asia. Routledge; 2003:33-67.

18.

Ralston DA, Pounder J, Lo CWH, Wong YY, Egri CP, Stauffer J. Stability and Change in Managerial Work Values: A Longitudinal Study of China, Hong Kong, and the U.S. *Management and Organization Review*. 2006;2(1):67-94.  
doi:10.1111/j.1740-8784.2006.00031.x

19.

Luo Y. Partnering with Foreign Firms: How Do Chinese Managers View the Governance and Importance of Contracts? *Asia Pacific Journal of Management*. 2002;19(1):127-151.

doi:10.1023/A:1014895724927

20.

Steidlmeier, P. Gift giving, bribery and corruption: Ethical management of business relationships in China. *Journal of Business Ethics*. 20(2):121-132.  
<http://search.proquest.com/docview/198101342?accountid=16676>

21.

Tam, On Kit. Ethical issues in the evolution of corporate governance in China. *Journal of Business Ethics*. 37(3):303-320.  
<http://search.proquest.com/docview/198194265?accountid=16676>

22.

Dann, Gary Elijah Haddow, Neil. Just Doing Business or Doing Just Business: Google, Microsoft, Yahoo! and the Business of Censoring China's Internet. *Journal of Business Ethics*. 2008;79(3):219-234.  
<http://search.proquest.com/docview/198167543?accountid=16676>

23.

Hendry J, Oxford University Press. *Between Enterprise and Ethics: Business and Management in a Bimoral Society*. Oxford University Press; 2004.  
<http://dx.doi.org/10.1093/acprof:oso/9780199268634.001.0001>

24.

Lavoie D, Chamlee-Wright E. Chapter 6 The market order and the moral order. In: *Culture and Enterprise: The Development, Representation, and Morality of Business*. Vol Routledge studies in the modern world economy. Routledge; 2000:104-127.

25.

Carlisle, Elliot. SMALL BUSINESS SURVIVAL IN CHINA: GUANXI, LEGITIMACY, AND SOCIAL CAPITAL. *Journal of Developmental Entrepreneurship*. 2005;10(1).  
<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=20836328&site=ehost-live>

26.

Dickson BJ. *Wealth into Power: The Communist Party's Embrace of China's Private Sector*. Cambridge University Press; 2008.

27.

Haggard S, Huang YS. The political economy of privatesector development in China. In: *China's Great Economic Transformation*. ; 2008:337-374.  
<http://www.mylibrary.com?id=138337>

28.

Tang J, Ward A. Taking the Capitalist Road. In: *The Changing Face of Chinese Management*. Vol Working in Asia. Routledge; 2003:106-131.

29.

MILES L. The Application of Anglo-American Corporate Practices in Societies Influenced by Confucian Values. *Business and Society Review*. 2006;111(3):305-321.  
[doi:10.1111/j.1467-8594.2006.00274.x](https://doi.org/10.1111/j.1467-8594.2006.00274.x)

30.

Lu T, Zhong J, Kong J. How Good Is Corporate Governance in China? *China & World Economy*. 2009;17(1):83-100. [doi:10.1111/j.1749-124X.2009.01132.x](https://doi.org/10.1111/j.1749-124X.2009.01132.x)

31.

Carney M, Gedajlovic E. Corporate governance and firm capabilities: A comparison of managerial, alliance, and personal capitalisms. *Asia Pacific Journal of Management*. 2001;18(3):335-354. [doi:10.1023/A:1010649828352](https://doi.org/10.1023/A:1010649828352)

32.

Child, JohnPleister, Hubertus. Governance and Management in China's Private Sector. *Management International*. 2003;7(3):13-23.  
<http://search.proquest.com/docview/204428340/9CF9FF8FF745425FPQ/13?accountid=166>

76

33.

Julie Juan Li. The Formation of Managerial Networks of Foreign Firms in China: The Effects of Strategic Orientations. *Asia Pacific Journal of Management*. 2005;22(4):423-443.  
<http://search.proquest.com/docview/228370956>

34.

Boisot, Max. From Fiefs to Clans and Network Capitalism: Explaining China's Emerging Economic Order. *Administrative Science Quarterly*. 41(4).  
<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=9702052110&site=ehost-live>

35.

Chen M. *Asian Management Systems*. 2nd ed. Thomson Learning; 2004.

36.

Lardy NR, ebrary, Inc. *Integrating China into the Global Economy*. Brookings Institution Press; 2002. <http://site.ebrary.com/lib/unnc/Doc?id=10026259>

37.

Naughton B. *The Chinese Economy: Transitions and Growth*. MIT Press; 2007.

38.

Rowley C, Cooke FL. *The Changing Face of Management in China. Vol Working in Asia*. Routledge; 2010.

39.

Richter FJ. *Business Networks in Asia: Promises, Doubts, and Perspectives*. Quorum Books; 1999.

40.

Riskin C. China's Political Economy: The Quest for Development since 1949. Vol Economies of the world. Oxford University Press; 1987.

41.

Scarborough J, ebrary, Inc. Chapter 1: The cultural connection. In: The Origins of Cultural Differences and Their Impact on Management. Quorum Books; 1998:1-19.  
<http://site.ebrary.com/lib/unnc/Doc?id=10004896>

42.

Sull DN, Wang Y. Made in China: What Western Managers Can Learn from Trailblazing Chinese Entrepreneurs. Harvard Business School Press; 2005.

43.

Tian X, MyiLibrary. Managing International Business in China. Cambridge University Press; 2007. <http://lib.myilibrary.com?id=85065>

44.

Winters LA, Yusuf S, ebrary, Inc. Chapter 1: Introduction. In: Dancing with Giants: China, India, and the Global Economy. World Bank; 2007:1-34.  
<http://site.ebrary.com/lib/unnc/Doc?id=10156083>

45.

Hitt MA, Lee H uk, Yucel E. The Importance of Social Capital to the Management of Multinational Enterprises: Relational Networks Among Asian and Western Firms. Asia Pacific Journal of Management. 2002;19(2/3):353-372. doi:10.1023/A:1016247920461

46.

Parkhe A, Wasserman S, Ralston DA. NEW FRONTIERS IN NETWORK THEORY DEVELOPMENT. Academy of Management Review. 2006;31(3):560-568.  
doi:10.5465/AMR.2006.21318917

47.

Tsang EWK. Can guanxi be a source of sustained competitive advantage for doing business in China? *Academy of Management Perspectives*. 1998;12(2):64-73. doi:10.5465/AME.1998.650517

48.

Tung RL, Worm V. Network capitalism: the role of human resources in penetrating the China market. *International Journal of Human Resource Management* . 2001;12(4):517-534. doi:10.1080/09586190110037074

49.

XIN KK, PEARCE JL. GUANXI: CONNECTIONS AS SUBSTITUTES FOR FORMAL INSTITUTIONAL SUPPORT. *Academy of Management Journal*. 1996;39(6):1641-1658. doi:10.2307/257072