

Management for China

[View Online](#)

Boisot, Max (no date) 'From Fiefs to Clans and Network Capitalism: Explaining China's Emerging Economic Order.', *Administrative Science Quarterly*, 41(4). Available at: <http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=9702052110&site=ehost-live>.

Buckley, P.J. (2004) 'Asian Network Firms: An Analytical Framework', *Asia Pacific Business Review*, 10(3-4), pp. 254-271. Available at: <https://doi.org/10.1080/1360238042000264351>.

Carlisle, Elliot (2005) 'SMALL BUSINESS SURVIVAL IN CHINA: GUANXI, LEGITIMACY, AND SOCIAL CAPITAL.', *Journal of Developmental Entrepreneurship*, 10(1). Available at: <http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=20836328&site=ehost-live>.

Carney, M. and Gedajlovic, E. (2001) 'Corporate governance and firm capabilities: A comparison of managerial, alliance, and personal capitalisms.', *Asia Pacific Journal of Management*, 18(3), pp. 335-354. Available at: <https://doi.org/10.1023/A:1010649828352>.

Chen, M. (2004a) Asian management systems. 2nd ed. London: Thomson Learning.

Chen, M. (2004b) Asian management systems. 2nd ed. London: Thomson Learning.

Chen, M.-J. (2001) 'Chapter, "Family business, Business families"', in Inside Chinese business: a guide for managers worldwide. Boston, Mass: Harvard Business School, pp. 19-44.

Child, JohnPleister, Hubertus (2003) 'Governance and Management in China's Private Sector', *Management International*, 7(3), pp. 13-23. Available at: <http://search.proquest.com/docview/204428340/9CF9FF8FF745425FPQ/13?accountid=16676>.

Chung, W.K. and Hamilton, G.G. (2001) 'Social logic as business logic: Guangxi, trustworthiness, and the embeddedness of Chinese business practices.', in Rules and networks: the legal culture of global business transactions. Oxford: Hart, pp. 325-346. Available at: <http://www.myilibrary.com?id=80120>.

Cross, Rob (2002) 'Six Myths About Informal Networks -- and How to Overcome Them.', *MIT Sloan Management Review*, 43(3). Available at: <http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=6553430&site=ehost-live>.

Dann, Gary ElijahHaddow, Neil (2008) 'Just Doing Business or Doing Just Business: Google, Microsoft, Yahoo! and the Business of Censoring China's Internet', *Journal of Business Ethics*, 79(3), pp. 219–234. Available at:
<http://search.proquest.com/docview/198167543?accountid=16676>.

Dickson, B.J. (2008) *Wealth into power: the Communist Party's embrace of China's private sector*. Cambridge: Cambridge University Press.

Gulati, R., Nohria, N. and Zaheer, A. (2000) 'Strategic networks', *Strategic Management Journal*, 21(3), pp. 203–215. Available at:
[https://doi.org/10.1002/\(SICI\)1097-0266\(200003\)21:3<203::AID-SMJ102>3.0.CO;2-K](https://doi.org/10.1002/(SICI)1097-0266(200003)21:3<203::AID-SMJ102>3.0.CO;2-K).

Haggard, S. and Huang, Y.S. (2008) 'The political economy of privatesector development in China', in *China's great economic transformation*. Cambridge, pp. 337–374. Available at:
<http://www.myilibrary.com?id=138337>.

Hendry, J. and Oxford University Press (2004) *Between enterprise and ethics: business and management in a bimoral society*. Oxford: Oxford University Press. Available at:
<http://dx.doi.org/10.1093/acprof:oso/9780199268634.001.0001>.

Hitt, M.A., Lee, H. and Yucel, E. (2002) 'The Importance of Social Capital to the Management of Multinational Enterprises: Relational Networks Among Asian andWestern Firms', *Asia Pacific Journal of Management*, 19(2/3), pp. 353–372. Available at:
<https://doi.org/10.1023/A:1016247920461>.

Julie Juan Li (2005) 'The Formation of Managerial Networks of Foreign Firms in China: The Effects of Strategic Orientations', *Asia Pacific Journal of Management*, 22(4), pp. 423–443. Available at: <http://search.proquest.com/docview/228370956>.

Kilduff, M., Tsai, W., and ebrary, Inc (2003) 'Chapter 2, Understanding Social Networks', in *Social networks and organizations*. London: SAGE, pp. 13–34. Available at:
<http://site.ebrary.com/lib/unnc/Doc?id=10285216>.

Landa, J.T. (1994) 'A theory of the ethnically homogenous middleman group: An institutional alternative to contract law', in *Trust, ethnicity, and identity: beyond the new institutional economics of ethnic trading networks, contract law, and gift-exchange*. Ann Arbor: University of Michigan Press, pp. 101–114.

Lardy, N.R. and ebrary, Inc (2002) *Integrating China into the global economy*. Washington, D.C.: Brookings Institution Press. Available at:
<http://site.ebrary.com/lib/unnc/Doc?id=10026259>.

Lavoie, D. and Chamlee-Wright, E. (2000) 'Chapter 6 The market order and the moral order', in *Culture and enterprise: the development, representation, and morality of business*. London: Routledge, pp. 104–127.

Lisa A. Keister (2001) 'Exchange Structures in Transition: Lending and Trade Relations in Chinese Business Groups', *American Sociological Review*, 66(3), pp. 336–360. Available at:
http://www.jstor.org/stable/3088883?seq=1#page_scan_tab_contents.

Lu, T., Zhong, J. and Kong, J. (2009) 'How Good Is Corporate Governance in China?', *China & World Economy*, 17(1), pp. 83–100. Available at:

<https://doi.org/10.1111/j.1749-124X.2009.01132.x>.

Luo, Y. (2002) 'Partnering with Foreign Firms: How Do Chinese Managers View the Governance and Importance of Contracts?', *Asia Pacific Journal of Management*, 19(1), pp. 127-151. Available at: <https://doi.org/10.1023/A:1014895724927>.

Luo, Y. (2003) 'Industrial dynamics and managerial networking in an emerging market: the case of China', *Strategic Management Journal*, 24(13), pp. 1315-1327. Available at: <https://doi.org/10.1002/smj.363>.

MILES, L. (2006) 'The Application of Anglo-American Corporate Practices in Societies Influenced by Confucian Values', *Business and Society Review*, 111(3), pp. 305-321. Available at: <https://doi.org/10.1111/j.1467-8594.2006.00274.x>.

Naughton, B. (2007a) *The Chinese economy: transitions and growth*. Cambridge, Mass: MIT Press.

Naughton, B. (2007b) *The Chinese economy: transitions and growth*. Cambridge, Mass: MIT Press.

Park, S.H. and Luo, Y. (2001) 'Guanxi and organizational dynamics: organizational networking in Chinese firms', *Strategic Management Journal*, 22(5), pp. 455-477. Available at: <https://doi.org/10.1002/smj.167>.

Parkhe, A., Wasserman, S. and Ralston, D.A. (2006) 'NEW FRONTIERS IN NETWORK THEORY DEVELOPMENT.', *Academy of Management Review*, 31(3), pp. 560-568. Available at: <https://doi.org/10.5465/AMR.2006.21318917>.

Peng, Mike W (no date) 'Managerial ties and firm performance in a transition economy: The nature of a micro-macro link', *Academy of Management Journal*, 43(3), pp. 486-501. Available at: <http://search.proquest.com/docview/199844068?accountid=16676>.

Peng, M.W. and Luo, Y. (2000) 'MANAGERIAL TIES AND FIRM PERFORMANCE IN A TRANSITION ECONOMY: THE NATURE OF A MICRO-MACRO LINK.', *Academy of Management Journal*, 43(3), pp. 486-501. Available at: <https://doi.org/10.2307/1556406>.

Peng, M.W. and Zhou, J.Q. (2005) 'How Network Strategies and Institutional Transitions Evolve in Asia', *Asia Pacific Journal of Management*, 22(4), pp. 321-336. Available at: <https://doi.org/10.1007/s10490-005-4113-0>.

Ralston, D.A. et al. (2006) 'Stability and Change in Managerial Work Values: A Longitudinal Study of China, Hong Kong, and the U.S.', *Management and Organization Review*, 2(1), pp. 67-94. Available at: <https://doi.org/10.1111/j.1740-8784.2006.00031.x>.

Richter, F.-J. (1999) *Business networks in Asia: promises, doubts, and perspectives*. Westport, Conn: Quorum Books.

Riskin, C. (1987) *China's political economy: the quest for development since 1949*. Oxford [Oxfordshire]: Oxford University Press.

Rowley, C. and Cooke, F.L. (2010) *The changing face of management in China*. Abingdon, Oxon: Routledge.

Scarborough, J. and ebrary, Inc (1998) 'Chapter 1: The cultural connection.', in *The origins of cultural differences and their impact on management*. Westport, Conn: Quorum Books, pp. 1-19. Available at: <http://site.ebrary.com/lib/unnc/Doc?id=10004896>.

Siu-lun Wong (1985) 'The Chinese Family Firm: A Model', *The British Journal of Sociology*, 36(1), pp. 58-72. Available at: http://www.jstor.org/stable/590402?origin=crossref&seq=1#page_scan_tab_contents.

Steidlmeier, P (no date) 'Gift giving, bribery and corruption: Ethical management of business relationships in China', *Journal of Business Ethics*, 20(2), pp. 121-132. Available at: <http://search.proquest.com/docview/198101342?accountid=16676>.

Sull, D.N. and Wang, Y. (2005) *Made in China: what western managers can learn from trailblazing Chinese entrepreneurs*. Boston, Mass: Harvard Business School Press.

Tam, On Kit (no date) 'Ethical issues in the evolution of corporate governance in China', *Journal of Business Ethics*, 37(3), pp. 303-320. Available at: <http://search.proquest.com/docview/198194265?accountid=16676>.

Tang, J. and Ward, A. (2003a) 'Chapter 2 Mandarins and managers', in *The changing face of Chinese management*. London: Routledge, pp. 33-67.

Tang, J. and Ward, A. (2003b) 'Taking the Capitalist Road', in *The changing face of Chinese management*. London: Routledge, pp. 106-131.

Tian, X. and MyiLibrary (2007) *Managing international business in China*. New York: Cambridge University Press. Available at: <http://lib.myilibrary.com?id=85065>.

Tsang, E.W.K. (1998) 'Can guanxi be a source of sustained competitive advantage for doing business in China?', *Academy of Management Perspectives*, 12(2), pp. 64-73. Available at: <https://doi.org/10.5465/AME.1998.650517>.

Tung, R.L. and Worm, V. (2001) 'Network capitalism: the role of human resources in penetrating the China market', *International Journal of Human Resource Management*, 12(4), pp. 517-534. Available at: <https://doi.org/10.1080/09586190110037074>.

Winters, L.A., Yusuf, S., and ebrary, Inc (2007) 'Chapter 1: Introduction', in *Dancing with giants: China, India, and the global economy*. Washington, DC: World Bank, pp. 1-34. Available at: <http://site.ebrary.com/lib/unnc/Doc?id=10156083>.

XIN, K.K. and PEARCE, J.L. (1996) 'GUANXI: CONNECTIONS AS SUBSTITUTES FOR FORMAL INSTITUTIONAL SUPPORT.', *Academy of Management Journal*, 39(6), pp. 1641-1658. Available at: <https://doi.org/10.2307/257072>.