

Management for China

View Online



Boisot, Max. 'From Fiefs to Clans and Network Capitalism: Explaining China's Emerging Economic Order.' *Administrative Science Quarterly* 41.4 n. pag. Web.
<<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=9702052110&site=ehost-live>>.

Buckley, Peter J. 'Asian Network Firms: An Analytical Framework'. *Asia Pacific Business Review* 10.3-4 (2004): 254-271. Web.

Carlisle, Elliot. 'SMALL BUSINESS SURVIVAL IN CHINA: GUANXI, LEGITIMACY, AND SOCIAL CAPITAL.' *Journal of Developmental Entrepreneurship* 10.1 (2005): n. pag. Web.
<<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=20836328&site=ehost-live>>.

Carney, Michael, and Eric Gedajlovic. 'Corporate Governance and Firm Capabilities: A Comparison of Managerial, Alliance, and Personal Capitalisms.' *Asia Pacific Journal of Management* 18.3 (2001): 335-354. Web.

Chen, Min. *Asian Management Systems*. 2nd ed. London: Thomson Learning, 2004. Print.

---. *Asian Management Systems*. 2nd ed. London: Thomson Learning, 2004. Print.

Chen, Ming-Jer. 'Chapter, "Family Business, Business Families"'. *Inside Chinese Business: A Guide for Managers Worldwide*. Boston, Mass: Harvard Business School, 2001. 19-44. Print.

Child, JohnPleister, Hubertus. 'Governance and Management in China's Private Sector'. *Management International* 7.3 (2003): 13-23. Web.
<<http://search.proquest.com/docview/204428340/9CF9FF8FF745425FPQ/13?accountid=16676>>.

Chung, W.K., and G.G. Hamilton. 'Social Logic as Business Logic: Guangxi, Trustworthiness, and the Embeddedness of Chinese Business Practices.' *Rules and Networks: The Legal Culture of Global Business Transactions*. Oñati international series in law and society. Oxford: Hart, 2001. 325-346. Web. <<http://www.myilibrary.com?id=80120>>.

Cross, Rob. 'Six Myths About Informal Networks -- and How to Overcome Them.' *MIT Sloan Management Review* 43.3 (2002): n. pag. Web.
<<http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=6553430&site=ehost-live>>.

Dann, Gary ElijahHaddow, Neil. 'Just Doing Business or Doing Just Business: Google,

Microsoft, Yahoo! And the Business of Censoring China's Internet'. *Journal of Business Ethics* 79.3 (2008): 219–234. Web.

<<http://search.proquest.com/docview/198167543?accountid=16676>>.

Dickson, Bruce J. *Wealth into Power: The Communist Party's Embrace of China's Private Sector*. Cambridge: Cambridge University Press, 2008. Print.

Gulati, Ranjay, Nitin Nohria, and Akbar Zaheer. 'Strategic Networks'. *Strategic Management Journal* 21.3 (2000): 203–215. Web.

Haggard, S., and Y.S. Huang. 'The Political Economy of Privatesector Development in China'. *China's Great Economic Transformation*. Cambridge: N.p., 2008. 337–374. Web. <<http://www.myilibrary.com?id=138337>>.

Hendry, John and Oxford University Press. *Between Enterprise and Ethics: Business and Management in a Bimoral Society*. Oxford: Oxford University Press, 2004. Web. <<http://dx.doi.org/10.1093/acprof:oso/9780199268634.001.0001>>.

Hitt, Michael A., Ho-uk Lee, and Emre Yucel. 'The Importance of Social Capital to the Management of Multinational Enterprises: Relational Networks Among Asian and Western Firms'. *Asia Pacific Journal of Management* 19.2/3 (2002): 353–372. Web.

Julie Juan Li. 'The Formation of Managerial Networks of Foreign Firms in China: The Effects of Strategic Orientations'. *Asia Pacific Journal of Management* 22.4 (2005): 423–443. Web. <<http://search.proquest.com/docview/228370956>>.

Kilduff, Martin, Wenpin Tsai, and ebrary, Inc. 'Chapter 2, Understanding Social Networks'. *Social Networks and Organizations*. London: SAGE, 2003. 13–34. Web. <<http://site.ebrary.com/lib/unnc/Doc?id=10285216>>.

Landa, J. T. 'A Theory of the Ethnically Homogenous Middleman Group: An Institutional Alternative to Contract Law'. *Trust, Ethnicity, and Identity: Beyond the New Institutional Economics of Ethnic Trading Networks, Contract Law, and Gift-Exchange*. Economics, cognition, and society. Ann Arbor: University of Michigan Press, 1994. 101–114. Print.

Lardy, Nicholas R. and ebrary, Inc. *Integrating China into the Global Economy*. Washington, D.C.: Brookings Institution Press, 2002. Web. <<http://site.ebrary.com/lib/unnc/Doc?id=10026259>>.

Lavoie, Don, and Emily Chamlee-Wright. 'Chapter 6 The Market Order and the Moral Order'. *Culture and Enterprise: The Development, Representation, and Morality of Business*. Routledge studies in the modern world economy. London: Routledge, 2000. 104–127. Print.

Lisa A. Keister. 'Exchange Structures in Transition: Lending and Trade Relations in Chinese Business Groups'. *American Sociological Review* 66.3 (2001): 336–360. Web. <http://www.jstor.org/stable/3088883?seq=1#page_scan_tab_contents>.

Lu, Tong, Jiyin Zhong, and Jie Kong. 'How Good Is Corporate Governance in China?' *China & World Economy* 17.1 (2009): 83–100. Web.

Luo, Yadong. 'Industrial Dynamics and Managerial Networking in an Emerging Market: The

Case of China'. *Strategic Management Journal* 24.13 (2003): 1315–1327. Web.

---. 'Partnering with Foreign Firms: How Do Chinese Managers View the Governance and Importance of Contracts?' *Asia Pacific Journal of Management* 19.1 (2002): 127–151. Web.

MILES, LILIAN. 'The Application of Anglo-American Corporate Practices in Societies Influenced by Confucian Values'. *Business and Society Review* 111.3 (2006): 305–321. Web.

Naughton, Barry. *The Chinese Economy: Transitions and Growth*. Cambridge, Mass: MIT Press, 2007. Print.

---. *The Chinese Economy: Transitions and Growth*. Cambridge, Mass: MIT Press, 2007. Print.

Park, Seung Ho, and Yadong Luo. 'Guanxi and Organizational Dynamics: Organizational Networking in Chinese Firms'. *Strategic Management Journal* 22.5 (2001): 455–477. Web.
Parkhe, A., S. Wasserman, and D. A. Ralston. 'NEW FRONTIERS IN NETWORK THEORY DEVELOPMENT.' *Academy of Management Review* 31.3 (2006): 560–568. Web.

Peng, M. W., and Y. Luo. 'MANAGERIAL TIES AND FIRM PERFORMANCE IN A TRANSITION ECONOMY: THE NATURE OF A MICRO-MACRO LINK.' *Academy of Management Journal* 43.3 (2000): 486–501. Web.

Peng, Mike W. 'Managerial Ties and Firm Performance in a Transition Economy: The Nature of a Micro-Macro Link'. *Academy of Management Journal* 43.3 486–501. Web.
<<http://search.proquest.com/docview/199844068?accountid=16676>>.

Peng, Mike W., and Jessie Qi Zhou. 'How Network Strategies and Institutional Transitions Evolve in Asia'. *Asia Pacific Journal of Management* 22.4 (2005): 321–336. Web.

Ralston, David A. et al. 'Stability and Change in Managerial Work Values: A Longitudinal Study of China, Hong Kong, and the U.S.' *Management and Organization Review* 2.1 (2006): 67–94. Web.

Richter, Frank-Jürgen. *Business Networks in Asia: Promises, Doubts, and Perspectives*. Westport, Conn: Quorum Books, 1999. Print.

Riskin, Carl. *China's Political Economy: The Quest for Development since 1949*. *Economies of the world*. Oxford [Oxfordshire]: Oxford University Press, 1987. Print.

Rowley, Chris, and Fang Lee Cooke. *The Changing Face of Management in China*. *Working in Asia*. Abingdon, Oxon: Routledge, 2010. Print.

Scarborough, Jack and ebrary, Inc. 'Chapter 1: The Cultural Connection.' *The Origins of Cultural Differences and Their Impact on Management*. Westport, Conn: Quorum Books, 1998. 1–19. Web. <<http://site.ebrary.com/lib/unnc/Doc?id=10004896>>.

Siu-lun Wong. 'The Chinese Family Firm: A Model'. *The British Journal of Sociology* 36.1 (1985): 58–72. Web.
<http://www.jstor.org/stable/590402?origin=crossref&seq=1#page_scan_tab_content>

S>.

Steidlmeier, P. 'Gift Giving, Bribery and Corruption: Ethical Management of Business Relationships in China'. *Journal of Business Ethics* 20.2 121-132. Web. <<http://search.proquest.com/docview/198101342?accountid=16676>>.

Sull, Donald N., and Yong Wang. *Made in China: What Western Managers Can Learn from Trailblazing Chinese Entrepreneurs*. Boston, Mass: Harvard Business School Press, 2005. Print.

Tam, On Kit. 'Ethical Issues in the Evolution of Corporate Governance in China'. *Journal of Business Ethics* 37.3 303-320. Web. <<http://search.proquest.com/docview/198194265?accountid=16676>>.

Tang, Jie, and Anthony Ward. 'Chapter 2 Mandarins and Managers'. *The Changing Face of Chinese Management. Working in Asia*. London: Routledge, 2003. 33-67. Print.

---. 'Taking the Capitalist Road'. *The Changing Face of Chinese Management. Working in Asia*. London: Routledge, 2003. 106-131. Print.

Tian, Xiaowen and MyiLibrary. *Managing International Business in China*. New York: Cambridge University Press, 2007. Web. <<http://lib.myilibrary.com?id=85065>>.

Tsang, E. W. K. 'Can Guanxi Be a Source of Sustained Competitive Advantage for Doing Business in China?' *Academy of Management Perspectives* 12.2 (1998): 64-73. Web.

Tung, Rosalie L., and Verner Worm. 'Network Capitalism: The Role of Human Resources in Penetrating the China Market'. *International Journal of Human Resource Management* 12.4 (2001): 517-534. Web.

Winters, L. Alan, Shahid Yusuf, and ebrary, Inc. 'Chapter 1: Introduction'. *Dancing with Giants: China, India, and the Global Economy*. Washington, DC: World Bank, 2007. 1-34. Web. <<http://site.ebrary.com/lib/unnc/Doc?id=10156083>>.

XIN, K. K., and J. L. PEARCE. 'GUANXI: CONNECTIONS AS SUBSTITUTES FOR FORMAL INSTITUTIONAL SUPPORT.' *Academy of Management Journal* 39.6 (1996): 1641-1658. Web.