# Management for China



1.

Buckley, P.J.: Asian Network Firms: An Analytical Framework. Asia Pacific Business Review. 10, 254–271 (2004). https://doi.org/10.1080/1360238042000264351.

#### 2.

Chen, M.: Asian management systems. Thomson Learning, London (2004).

3.

Naughton, B.: The Chinese economy: transitions and growth. MIT Press, Cambridge, Mass (2007).

4.

Cross, Rob: Six Myths About Informal Networks -- and How to Overcome Them. MIT Sloan Management Review. 43, (2002).

5.

Kilduff, M., Tsai, W., ebrary, Inc: Chapter 2, Understanding Social Networks. In: Social networks and organizations. pp. 13–34. SAGE, London (2003).

6.

Gulati, R., Nohria, N., Zaheer, A.: Strategic networks. Strategic Management Journal. 21, 203–215 (2000). https://doi.org/10.1002/(SICI)1097-0266(200003)21:3<203::AID-SMJ102>3.0.CO;2-K.

Peng, Mike W: Managerial ties and firm performance in a transition economy: The nature of a micro-macro link. Academy of Management Journal. 43, 486–501.

#### 8.

Peng, M.W., Zhou, J.Q.: How Network Strategies and Institutional Transitions Evolve in Asia. Asia Pacific Journal of Management. 22, 321–336 (2005). https://doi.org/10.1007/s10490-005-4113-0.

#### 9.

Siu-lun Wong: The Chinese Family Firm: A Model. The British Journal of Sociology. 36, 58–72 (1985).

#### 10.

Chen, M.-J.: Chapter, 'Family business, Business families'. In: Inside Chinese business: a guide for managers worldwide. pp. 19–44. Harvard Business School, Boston, Mass (2001).

# 11.

Chung, W.K., Hamilton, G.G.: Social logic as business logic: Guangxi, trustworthiness, and the embeddedness of Chinese business practices. In: Rules and networks: the legal culture of global business transactions. pp. 325–346. Hart, Oxford (2001).

#### 12.

Landa, J.T.: A theory of the ethnically homogenous middleman group: An institutional alternative to contract law. In: Trust, ethnicity, and identity: beyond the new institutional economics of ethnic trading networks, contract law, and gift-exchange. pp. 101–114. University of Michigan Press, Ann Arbor (1994).

# 13.

Luo, Y.: Industrial dynamics and managerial networking in an emerging market: the case of

China. Strategic Management Journal. 24, 1315–1327 (2003). https://doi.org/10.1002/smj.363.

#### 14.

Park, S.H., Luo, Y.: Guanxi and organizational dynamics: organizational networking in Chinese firms. Strategic Management Journal. 22, 455–477 (2001). https://doi.org/10.1002/smj.167.

# 15.

Peng, M.W., Luo, Y.: MANAGERIAL TIES AND FIRM PERFORMANCE IN A TRANSITION ECONOMY: THE NATURE OF A MICRO-MACRO LINK. Academy of Management Journal. 43, 486–501 (2000). https://doi.org/10.2307/1556406.

# 16.

Lisa A. Keister: Exchange Structures in Transition: Lending and Trade Relations in Chinese Business Groups. American Sociological Review. 66, 336–360 (2001).

# 17.

Tang, J., Ward, A.: Chapter 2 Mandarins and managers. In: The changing face of Chinese management. pp. 33–67. Routledge, London (2003).

# 18.

Ralston, D.A., Pounder, J., Lo, C.W.H., Wong, Y.-Y., Egri, C.P., Stauffer, J.: Stability and Change in Managerial Work Values: A Longitudinal Study of China, Hong Kong, and the U.S. Management and Organization Review. 2, 67–94 (2006). https://doi.org/10.1111/j.1740-8784.2006.00031.x.

#### 19.

Luo, Y.: Partnering with Foreign Firms: How Do Chinese Managers View the Governance and Importance of Contracts? Asia Pacific Journal of Management. 19, 127–151 (2002). https://doi.org/10.1023/A:1014895724927.

Steidlmeier, P: Gift giving, bribery and corruption: Ethical management of business relationships in China. Journal of Business Ethics. 20, 121–132.

21.

Tam, On Kit: Ethical issues in the evolution of corporate governance in China. Journal of Business Ethics. 37, 303–320.

22.

Dann, Gary ElijahHaddow, Neil: Just Doing Business or Doing Just Business: Google, Microsoft, Yahoo! and the Business of Censoring China's Internet. Journal of Business Ethics. 79, 219–234 (2008).

23.

Hendry, J., Oxford University Press: Between enterprise and ethics: business and management in a bimoral society. Oxford University Press, Oxford (2004).

24.

Lavoie, D., Chamlee-Wright, E.: Chapter 6 The market order and the moral order. In: Culture and enterprise: the development, representation, and morality of business. pp. 104–127. Routledge, London (2000).

25.

Carlisle, Elliot: SMALL BUSINESS SURVIVAL IN CHINA: GUANXI, LEGITIMACY, AND SOCIAL CAPITAL. Journal of Developmental Entrepreneurship. 10, (2005).

26.

Dickson, B.J.: Wealth into power: the Communist Party's embrace of China's private sector. Cambridge University Press, Cambridge (2008).

27.

Haggard, S., Huang, Y.S.: The political economy of privatesector development in China. In: China's great economic transformation. pp. 337–374. , Cambridge (2008).

# 28.

Tang, J., Ward, A.: Taking the Capitalist Road. In: The changing face of Chinese management. pp. 106–131. Routledge, London (2003).

# 29.

MILES, L.: The Application of Anglo-American Corporate Practices in Societies Influenced by Confucian Values. Business and Society Review. 111, 305–321 (2006). https://doi.org/10.1111/j.1467-8594.2006.00274.x.

# 30.

Lu, T., Zhong, J., Kong, J.: How Good Is Corporate Governance in China? China & World Economy. 17, 83–100 (2009). https://doi.org/10.1111/j.1749-124X.2009.01132.x.

# 31.

Carney, M., Gedajlovic, E.: Corporate governance and firm capabilities: A comparison of managerial, alliance, and personal capitalisms. Asia Pacific Journal of Management. 18, 335–354 (2001). https://doi.org/10.1023/A:1010649828352.

# 32.

Child, JohnPleister, Hubertus: Governance and Management in China's Private Sector. Management International. 7, 13–23 (2003).

# 33.

Julie Juan Li: The Formation of Managerial Networks of Foreign Firms in China: The Effects of Strategic Orientations. Asia Pacific Journal of Management. 22, 423–443 (2005).

# 34.

Boisot, Max: From Fiefs to Clans and Network Capitalism: Explaining China's Emerging

Economic Order. Administrative Science Quarterly. 41,.

35.

Chen, M.: Asian management systems. Thomson Learning, London (2004).

#### 36.

Lardy, N.R., ebrary, Inc: Integrating China into the global economy. Brookings Institution Press, Washington, D.C. (2002).

# 37.

Naughton, B.: The Chinese economy: transitions and growth. MIT Press, Cambridge, Mass (2007).

#### 38.

Rowley, C., Cooke, F.L.: The changing face of management in China. Routledge, Abingdon, Oxon (2010).

# 39.

Richter, F.-J.: Business networks in Asia: promises, doubts, and perspectives. Quorum Books, Westport, Conn (1999).

#### 40.

Riskin, C.: China's political economy: the quest for development since 1949. Oxford University Press, Oxford [Oxfordshire] (1987).

#### 41.

Scarborough, J., ebrary, Inc: Chapter 1: The cultural connection. In: The origins of cultural differences and their impact on management. pp. 1–19. Quorum Books, Westport, Conn (1998).

Sull, D.N., Wang, Y.: Made in China: what western managers can learn from trailblazing Chinese entrepreneurs. Harvard Business School Press, Boston, Mass (2005).

#### 43.

Tian, X., MyiLibrary: Managing international business in China. Cambridge University Press, New York (2007).

# 44.

Winters, L.A., Yusuf, S., ebrary, Inc: Chapter 1: Introduction. In: Dancing with giants: China, India, and the global economy. pp. 1–34. World Bank, Washington, DC (2007).

#### 45.

Hitt, M.A., Lee, H., Yucel, E.: The Importance of Social Capital to the Management of Multinational Enterprises: Relational Networks Among Asian andWestern Firms. Asia Pacific Journal of Management. 19, 353–372 (2002). https://doi.org/10.1023/A:1016247920461.

#### 46.

Parkhe, A., Wasserman, S., Ralston, D.A.: NEW FRONTIERS IN NETWORK THEORY DEVELOPMENT. Academy of Management Review. 31, 560–568 (2006). https://doi.org/10.5465/AMR.2006.21318917.

#### 47.

Tsang, E.W.K.: Can guanxi be a source of sustained competitive advantage for doing business in China? Academy of Management Perspectives. 12, 64–73 (1998). https://doi.org/10.5465/AME.1998.650517.

#### 48.

Tung, R.L., Worm, V.: Network capitalism: the role of human resources in penetrating the China market. International Journal of Human Resource Management . 12, 517–534 (2001). https://doi.org/10.1080/09586190110037074.

XIN, K.K., PEARCE, J.L.: GUANXI: CONNECTIONS AS SUBSTITUTES FOR FORMAL INSTITUTIONAL SUPPORT. Academy of Management Journal. 39, 1641–1658 (1996). https://doi.org/10.2307/257072.