Management for China



Boisot, Max. n.d. 'From Fiefs to Clans and Network Capitalism: Explaining China's Emerging Economic Order.' Administrative Science Quarterly 41(4).

Buckley, Peter J. 2004. 'Asian Network Firms: An Analytical Framework'. Asia Pacific Business Review 10(3-4):254-71. doi: 10.1080/1360238042000264351.

Carlisle, Elliot. 2005. 'SMALL BUSINESS SURVIVAL IN CHINA: GUANXI, LEGITIMACY, AND SOCIAL CAPITAL.' Journal of Developmental Entrepreneurship 10(1).

Carney, Michael, and Eric Gedajlovic. 2001. 'Corporate Governance and Firm Capabilities: A Comparison of Managerial, Alliance, and Personal Capitalisms.' Asia Pacific Journal of Management 18(3):335–54. doi: 10.1023/A:1010649828352.

Chen, Min. 2004a. Asian Management Systems. 2nd ed. London: Thomson Learning.

Chen, Min. 2004b. Asian Management Systems. 2nd ed. London: Thomson Learning.

Chen, Ming-Jer. 2001. 'Chapter, "Family Business, Business Families". Pp. 19–44 in Inside Chinese business: a guide for managers worldwide. Boston, Mass: Harvard Business School.

Child, JohnPleister, Hubertus. 2003. 'Governance and Management in China's Private Sector'. Management International 7(3):13–23.

Chung, W. K., and G. G. Hamilton. 2001. 'Social Logic as Business Logic: Guangxi, Trustworthiness, and the Embeddedness of Chinese Business Practices.' Pp. 325–46 in Rules and networks: the legal culture of global business transactions. Vol. Oñati international series in law and society. Oxford: Hart.

Cross, Rob. 2002. 'Six Myths About Informal Networks -- and How to Overcome Them.' MIT Sloan Management Review 43(3).

Dann, Gary ElijahHaddow, Neil. 2008. 'Just Doing Business or Doing Just Business: Google, Microsoft, Yahoo! And the Business of Censoring China's Internet'. Journal of Business Ethics 79(3):219–34.

Dickson, Bruce J. 2008. Wealth into Power: The Communist Party's Embrace of China's Private Sector. Cambridge: Cambridge University Press.

Gulati, Ranjay, Nitin Nohria, and Akbar Zaheer. 2000. 'Strategic Networks'. Strategic Management Journal 21(3):203–15. doi:

10.1002/(SICI)1097-0266(200003)21:3<203::AID-SMI102>3.0.CO;2-K.

Haggard, S., and Y. S. Huang. 2008. 'The Political Economy of Privatesector Development in China'. Pp. 337–74 in China's great economic transformation. Cambridge.

Hendry, John and Oxford University Press. 2004. Between Enterprise and Ethics: Business and Management in a Bimoral Society. Oxford: Oxford University Press.

Hitt, Michael A., Ho-uk Lee, and Emre Yucel. 2002. 'The Importance of Social Capital to the Management of Multinational Enterprises: Relational Networks Among Asian andWestern Firms'. Asia Pacific Journal of Management 19(2/3):353–72. doi: 10.1023/A:1016247920461.

Julie Juan Li. 2005. 'The Formation of Managerial Networks of Foreign Firms in China: The Effects of Strategic Orientations'. Asia Pacific Journal of Management 22(4):423–43.

Kilduff, Martin, Wenpin Tsai, and ebrary, Inc. 2003. 'Chapter 2, Understanding Social Networks'. Pp. 13–34 in Social networks and organizations. London: SAGE.

Landa, J. T. 1994. 'A Theory of the Ethnically Homogenous Middleman Group: An Institutional Alternative to Contract Law'. Pp. 101–14 in Trust, ethnicity, and identity: beyond the new institutional economics of ethnic trading networks, contract law, and gift-exchange. Vol. Economics, cognition, and society. Ann Arbor: University of Michigan Press.

Lardy, Nicholas R. and ebrary, Inc. 2002. Integrating China into the Global Economy. Washington, D.C.: Brookings Institution Press.

Lavoie, Don, and Emily Chamlee-Wright. 2000. 'Chapter 6 The Market Order and the Moral Order'. Pp. 104–27 in Culture and enterprise: the development, representation, and morality of business. Vol. Routledge studies in the modern world economy. London: Routledge.

Lisa A. Keister. 2001. 'Exchange Structures in Transition: Lending and Trade Relations in Chinese Business Groups'. American Sociological Review 66(3):336–60.

Lu, Tong, Jiyin Zhong, and Jie Kong. 2009. 'How Good Is Corporate Governance in China?' China & World Economy 17(1):83–100. doi: 10.1111/j.1749-124X.2009.01132.x.

Luo, Yadong. 2002. 'Partnering with Foreign Firms: How Do Chinese Managers View the Governance and Importance of Contracts?' Asia Pacific Journal of Management 19(1):127–51. doi: 10.1023/A:1014895724927.

Luo, Yadong. 2003. 'Industrial Dynamics and Managerial Networking in an Emerging Market: The Case of China'. Strategic Management Journal 24(13):1315–27. doi: 10.1002/smj.363.

MILES, LILIAN. 2006. 'The Application of Anglo-American Corporate Practices in Societies Influenced by Confucian Values'. Business and Society Review 111(3):305–21. doi: 10.1111/j.1467-8594.2006.00274.x.

Naughton, Barry. 2007a. The Chinese Economy: Transitions and Growth. Cambridge, Mass:

MIT Press.

Naughton, Barry. 2007b. The Chinese Economy: Transitions and Growth. Cambridge, Mass: MIT Press.

Park, Seung Ho, and Yadong Luo. 2001. 'Guanxi and Organizational Dynamics: Organizational Networking in Chinese Firms'. Strategic Management Journal 22(5):455–77. doi: 10.1002/smj.167.

Parkhe, A., S. Wasserman, and D. A. Ralston. 2006. 'NEW FRONTIERS IN NETWORK THEORY DEVELOPMENT.' Academy of Management Review 31(3):560–68. doi: 10.5465/AMR.2006.21318917.

Peng, M. W., and Y. Luo. 2000. 'MANAGERIAL TIES AND FIRM PERFORMANCE IN A TRANSITION ECONOMY: THE NATURE OF A MICRO-MACRO LINK.' Academy of Management Journal 43(3):486–501. doi: 10.2307/1556406.

Peng, Mike W. n.d. 'Managerial Ties and Firm Performance in a Transition Economy: The Nature of a Micro-Macro Link'. Academy of Management Journal 43(3):486–501.

Peng, Mike W., and Jessie Qi Zhou. 2005. 'How Network Strategies and Institutional Transitions Evolve in Asia'. Asia Pacific Journal of Management 22(4):321–36. doi: 10.1007/s10490-005-4113-0.

Ralston, David A., James Pounder, Carlos W. H. Lo, Yim-Yu Wong, Carolyn P. Egri, and Joseph Stauffer. 2006. 'Stability and Change in Managerial Work Values: A Longitudinal Study of China, Hong Kong, and the U.S.' Management and Organization Review 2(1):67–94. doi: 10.1111/j.1740-8784.2006.00031.x.

Richter, Frank-Jürgen. 1999. Business Networks in Asia: Promises, Doubts, and Perspectives. Westport, Conn: Quorum Books.

Riskin, Carl. 1987. China's Political Economy: The Quest for Development since 1949. Vol. Economies of the world. Oxford [Oxfordshire]: Oxford University Press.

Rowley, Chris, and Fang Lee Cooke. 2010. The Changing Face of Management in China. Vol. Working in Asia. Abingdon, Oxon: Routledge.

Scarborough, Jack and ebrary, Inc. 1998. 'Chapter 1: The Cultural Connection.' Pp. 1–19 in The origins of cultural differences and their impact on management. Westport, Conn: Quorum Books.

Siu-lun Wong. 1985. 'The Chinese Family Firm: A Model'. The British Journal of Sociology 36(1):58–72.

Steidlmeier, P. n.d. 'Gift Giving, Bribery and Corruption: Ethical Management of Business Relationships in China'. Journal of Business Ethics 20(2):121–32.

Sull, Donald N., and Yong Wang. 2005. Made in China: What Western Managers Can Learn from Trailblazing Chinese Entrepreneurs. Boston, Mass: Harvard Business School Press.

Tam, On Kit. n.d. 'Ethical Issues in the Evolution of Corporate Governance in China'. Journal

of Business Ethics 37(3):303-20.

Tang, Jie, and Anthony Ward. 2003a. 'Chapter 2 Mandarins and Managers'. Pp. 33–67 in The changing face of Chinese management. Vol. Working in Asia. London: Routledge.

Tang, Jie, and Anthony Ward. 2003b. 'Taking the Capitalist Road'. Pp. 106–31 in The changing face of Chinese management. Vol. Working in Asia. London: Routledge.

Tian, Xiaowen and MyiLibrary. 2007. Managing International Business in China. New York: Cambridge University Press.

Tsang, E. W. K. 1998. 'Can Guanxi Be a Source of Sustained Competitive Advantage for Doing Business in China?' Academy of Management Perspectives 12(2):64–73. doi: 10.5465/AME.1998.650517.

Tung, Rosalie L., and Verner Worm. 2001. 'Network Capitalism: The Role of Human Resources in Penetrating the China Market'. International Journal of Human Resource Management 12(4):517–34. doi: 10.1080/09586190110037074.

Winters, L. Alan, Shahid Yusuf, and ebrary, Inc. 2007. 'Chapter 1: Introduction'. Pp. 1–34 in Dancing with giants: China, India, and the global economy. Washington, DC: World Bank.

XIN, K. K., and J. L. PEARCE. 1996. 'GUANXI: CONNECTIONS AS SUBSTITUTES FOR FORMAL INSTITUTIONAL SUPPORT.' Academy of Management Journal 39(6):1641–58. doi: 10.2307/257072.