

# Management for China

[View Online](#)


@article{Boisot, Max, title={From Fiefs to Clans and Network Capitalism: Explaining China's Emerging Economic Order.}, volume={41},  
url={http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=9702052110&site=ehost-live}, number={4}, journal={Administrative Science Quarterly}, author={Boisot, Max} }

@article{Buckley\_2004, title={Asian Network Firms: An Analytical Framework}, volume={10}, DOI={10.1080/1360238042000264351}, number={3-4}, journal={Asia Pacific Business Review}, author={Buckley, Peter J.}, year={2004}, month={Mar}, pages={254-271} }

@article{Carlisle, Elliot\_2005, title={SMALL BUSINESS SURVIVAL IN CHINA: GUANXI, LEGITIMACY, AND SOCIAL CAPITAL.}, volume={10},  
url={http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=20836328&site=ehost-live}, number={1}, journal={Journal of Developmental Entrepreneurship}, author={Carlisle, Elliot}, year={2005} }

@article{Carney\_Gedajlovic\_2001, title={Corporate governance and firm capabilities: A comparison of managerial, alliance, and personal capitalisms.}, volume={18}, DOI={10.1023/A:1010649828352}, number={3}, journal={Asia Pacific Journal of Management}, author={Carney, Michael and Gedajlovic, Eric}, year={2001}, pages={335-354} }

@book{Chen\_2004a, address={London}, edition={2nd ed}, title={Asian management systems}, publisher={Thomson Learning}, author={Chen, Min}, year={2004} }

@book{Chen\_2004b, address={London}, edition={2nd ed}, title={Asian management systems}, publisher={Thomson Learning}, author={Chen, Min}, year={2004} }

@inbook{Chen\_2001, address={Boston, Mass}, title={Chapter, 'Family business, Business families'}, booktitle={Inside Chinese business: a guide for managers worldwide}, publisher={Harvard Business School}, author={Chen, Ming-Jer}, year={2001}, pages={19-44} }

@article{Child, JohnPleister, Hubertus\_2003, title={Governance and Management in China's Private Sector}, volume={7},  
url={http://search.proquest.com/docview/204428340/9CF9FF8FF745425FPQ/13?accountid=16676}, number={3}, journal={Management International}, author={Child, JohnPleister, Hubertus}, year={2003}, pages={13-23} }

@inbook{Chung\_Hamilton\_2001, address={Oxford}, title={Social logic as business logic:

Guangxi, trustworthiness, and the embeddedness of Chinese business practices.},  
 volume={Oñati international series in law and society},  
 url={http://www.myilibrary.com?id=80120}, booktitle={Rules and networks: the legal  
 culture of global business transactions}, publisher={Hart}, author={Chung, W.K. and  
 Hamilton, G.G.}, year={2001}, pages={325-346} }

@article{Cross, Rob\_2002, title={Six Myths About Informal Networks -- and How to  
 Overcome Them.}, volume={43},  
 url={http://search.ebscohost.com/login.aspx?direct=true&db=buh&AN=6553430&site=eh  
 ost-live}, number={3}, journal={MIT Sloan Management Review}, author={Cross, Rob},  
 year={2002} }

@article{Dann, Gary ElijahHaddow, Neil\_2008, title={Just Doing Business or Doing Just  
 Business: Google, Microsoft, Yahoo! and the Business of Censoring China's Internet},  
 volume={79}, url={http://search.proquest.com/docview/198167543?accountid=16676},  
 number={3}, journal={Journal of Business Ethics}, author={Dann, Gary ElijahHaddow,  
 Neil}, year={2008}, pages={219-234} }

@book{Dickson\_2008, address={Cambridge}, title={Wealth into power: the Communist  
 Party's embrace of China's private sector}, publisher={Cambridge University Press},  
 author={Dickson, Bruce J.}, year={2008} }

@article{Gulati\_Nohria\_Zaheer\_2000, title={Strategic networks}, volume={21},  
 DOI={10.1002/(SICI)1097-0266(200003)21:3<203::AID-SMJ102>3.0.CO;2-K},  
 number={3}, journal={Strategic Management Journal}, author={Gulati, Ranjay and  
 Nohria, Nitin and Zaheer, Akbar}, year={2000}, month={Mar}, pages={203-215} }

@inbook{Haggard\_Huang\_2008, address={Cambridge}, title={The political economy of  
 privatesector development in China}, url={http://www.myilibrary.com?id=138337},  
 booktitle={China's great economic transformation}, author={Haggard, S. and Huang,  
 Y.S.}, year={2008}, pages={337-374} }

@book{Hendry\_Oxford University Press\_2004, address={Oxford}, title={Between  
 enterprise and ethics: business and management in a bimoral society},  
 url={http://dx.doi.org/10.1093/acprof:oso/9780199268634.001.0001}, publisher={Oxford  
 University Press}, author={Hendry, John and Oxford University Press}, year={2004} }

@article{Hitt\_Lee\_Yucel\_2002, title={The Importance of Social Capital to the  
 Management of Multinational Enterprises: Relational Networks Among Asian andWestern  
 Firms}, volume={19}, DOI={10.1023/A:1016247920461}, number={2/3}, journal={Asia  
 Pacific Journal of Management}, author={Hitt, Michael A. and Lee, Ho-uk and Yucel,  
 Emre}, year={2002}, pages={353-372} }

@article{Julie Juan Li\_2005, title={The Formation of Managerial Networks of Foreign Firms  
 in China: The Effects of Strategic Orientations}, volume={22},  
 url={http://search.proquest.com/docview/228370956}, number={4}, journal={Asia  
 Pacific Journal of Management}, author={Julie Juan Li}, year={2005}, pages={423-443}  
 }

@inbook{Kilduff\_Tsai\_ebrary, Inc\_2003, address={London}, title={Chapter 2,  
 Understanding Social Networks}, url={http://site.ebrary.com/lib/unnc/Doc?id=10285216},  
 booktitle={Social networks and organizations}, publisher={SAGE}, author={Kilduff,

Martin and Tsai, Wenpin and ebrary, Inc}, year={2003}, pages={13-34} }

@inbook{Landa\_1994, address={Ann Arbor}, title={A theory of the ethnically homogenous middleman group: An institutional alternative to contract law}, volume={Economics, cognition, and society}, booktitle={Trust, ethnicity, and identity: beyond the new institutional economics of ethnic trading networks, contract law, and gift-exchange}, publisher={University of Michigan Press}, author={Landa, J. T.}, year={1994}, pages={101-114} }

@book{Lardy\_ebrary, Inc\_2002, address={Washington, D.C.}, title={Integrating China into the global economy}, url={http://site.ebrary.com/lib/unnc/Doc?id=10026259}, publisher={Brookings Institution Press}, author={Lardy, Nicholas R. and ebrary, Inc}, year={2002} }

@inbook{Lavoie\_Chamlee-Wright\_2000, address={London}, title={Chapter 6 The market order and the moral order}, volume={Routledge studies in the modern world economy}, booktitle={Culture and enterprise: the development, representation, and morality of business}, publisher={Routledge}, author={Lavoie, Don and Chamlee-Wright, Emily}, year={2000}, pages={104-127} }

@article{Lisa A. Keister\_2001, title={Exchange Structures in Transition: Lending and Trade Relations in Chinese Business Groups}, volume={66}, url={http://www.jstor.org/stable/3088883?seq=1#page\_scan\_tab\_contents}, number={3}, journal={American Sociological Review}, author={Lisa A. Keister}, year={2001}, pages={336-360} }

@article{Lu\_Zhong\_Kong\_2009, title={How Good Is Corporate Governance in China?}, volume={17}, DOI={10.1111/j.1749-124X.2009.01132.x}, number={1}, journal={China & World Economy}, author={Lu, Tong and Zhong, Jiyin and Kong, Jie}, year={2009}, month={Jan}, pages={83-100} }

@article{Luo\_2002, title={Partnering with Foreign Firms: How Do Chinese Managers View the Governance and Importance of Contracts?}, volume={19}, DOI={10.1023/A:1014895724927}, number={1}, journal={Asia Pacific Journal of Management}, author={Luo, Yadong}, year={2002}, pages={127-151} }

@article{Luo\_2003, title={Industrial dynamics and managerial networking in an emerging market: the case of China}, volume={24}, DOI={10.1002/smj.363}, number={13}, journal={Strategic Management Journal}, author={Luo, Yadong}, year={2003}, month={Dec}, pages={1315-1327} }

@article{MILES\_2006, title={The Application of Anglo-American Corporate Practices in Societies Influenced by Confucian Values}, volume={111}, DOI={10.1111/j.1467-8594.2006.00274.x}, number={3}, journal={Business and Society Review}, author={MILES, LILIAN}, year={2006}, month={Sep}, pages={305-321} }

@book{Naughton\_2007a, address={Cambridge, Mass}, title={The Chinese economy: transitions and growth}, publisher={MIT Press}, author={Naughton, Barry}, year={2007} }

@book{Naughton\_2007b, address={Cambridge, Mass}, title={The Chinese economy: transitions and growth}, publisher={MIT Press}, author={Naughton, Barry}, year={2007} }

}

@article{Park\_Luo\_2001, title={Guanxi and organizational dynamics: organizational networking in Chinese firms}, volume={22}, DOI={10.1002/smj.167}, number={5}, journal={Strategic Management Journal}, author={Park, Seung Ho and Luo, Yadong}, year={2001}, month={May}, pages={455-477} }

@article{Parkhe\_Wasserman\_Ralston\_2006, title={NEW FRONTIERS IN NETWORK THEORY DEVELOPMENT.}, volume={31}, DOI={10.5465/AMR.2006.21318917}, number={3}, journal={Academy of Management Review}, author={Parkhe, A. and Wasserman, S. and Ralston, D. A.}, year={2006}, month={Jul}, pages={560-568} }

@article{Peng\_Luo\_2000, title={MANAGERIAL TIES AND FIRM PERFORMANCE IN A TRANSITION ECONOMY: THE NATURE OF A MICRO-MACRO LINK.}, volume={43}, DOI={10.2307/1556406}, number={3}, journal={Academy of Management Journal}, author={Peng, M. W. and Luo, Y.}, year={2000}, month={Jun}, pages={486-501} }

@article{Peng, Mike W, title={Managerial ties and firm performance in a transition economy: The nature of a micro-macro link}, volume={43}, url={http://search.proquest.com/docview/199844068?accountid=16676}, number={3}, journal={Academy of Management Journal}, publisher={Academy of Management}, author={Peng, Mike W}, pages={486-501} }

@article{Peng\_Zhou\_2005, title={How Network Strategies and Institutional Transitions Evolve in Asia}, volume={22}, DOI={10.1007/s10490-005-4113-0}, number={4}, journal={Asia Pacific Journal of Management}, author={Peng, Mike W. and Zhou, Jessie Qi}, year={2005}, month={Dec}, pages={321-336} }

@article{Ralston\_Pounder\_Lo\_Wong\_Egri\_Stauffer\_2006, title={Stability and Change in Managerial Work Values: A Longitudinal Study of China, Hong Kong, and the U.S.}, volume={2}, DOI={10.1111/j.1740-8784.2006.00031.x}, number={1}, journal={Management and Organization Review}, author={Ralston, David A. and Pounder, James and Lo, Carlos W.H. and Wong, Yim-Yu and Egri, Carolyn P. and Stauffer, Joseph}, year={2006}, month={Mar}, pages={67-94} }

@book{Richter\_1999, address={Westport, Conn}, title={Business networks in Asia: promises, doubts, and perspectives}, publisher={Quorum Books}, author={Richter, Frank-Jürgen}, year={1999} }

@book{Riskin\_1987, address={Oxford [Oxfordshire]}, title={China's political economy: the quest for development since 1949}, volume={Economies of the world}, publisher={Oxford University Press}, author={Riskin, Carl}, year={1987} }

@book{Rowley\_Cooke\_2010, address={Abingdon, Oxon}, title={The changing face of management in China}, volume={Working in Asia}, publisher={Routledge}, author={Rowley, Chris and Cooke, Fang Lee}, year={2010} }

@inbook{Scarborough\_ebrary, Inc\_1998, address={Westport, Conn}, title={Chapter 1: The cultural connection.}, url={http://site.ebrary.com/lib/unnc/Doc?id=10004896}, booktitle={The origins of cultural differences and their impact on management}, publisher={Quorum Books}, author={Scarborough, Jack and ebrary, Inc}, year={1998}, pages={1-19} }

@article{Siu-lun Wong\_1985, title={The Chinese Family Firm: A Model}, volume={36}, url={http://www.jstor.org/stable/590402?origin=crossref&seq=1#page\_scan\_tab\_contents}, number={1}, journal={The British Journal of Sociology}, author={Siu-lun Wong}, year={1985}, pages={58-72} }

@article{Steidlmeier, P, title={Gift giving, bribery and corruption: Ethical management of business relationships in China}, volume={20}, url={http://search.proquest.com/docview/198101342?accountid=16676}, number={2}, journal={Journal of Business Ethics}, publisher={Springer Science & Business Media}, author={Steidlmeier, P}, pages={121-132} }

@book{Sull\_Wang\_2005, address={Boston, Mass}, title={Made in China: what western managers can learn from trailblazing Chinese entrepreneurs}, publisher={Harvard Business School Press}, author={Sull, Donald N. and Wang, Yong}, year={2005} }

@article{Tam, On Kit, title={Ethical issues in the evolution of corporate governance in China}, volume={37}, url={http://search.proquest.com/docview/198194265?accountid=16676}, number={3}, journal={Journal of Business Ethics}, publisher={Springer Science & Business Media}, author={Tam, On Kit}, pages={303-320} }

@inbook{Tang\_Ward\_2003a, address={London}, title={Chapter 2 Mandarins and managers}, volume={Working in Asia}, booktitle={The changing face of Chinese management}, publisher={Routledge}, author={Tang, Jie and Ward, Anthony}, year={2003}, pages={33-67} }

@inbook{Tang\_Ward\_2003b, address={London}, title={Taking the Capitalist Road}, volume={Working in Asia}, booktitle={The changing face of Chinese management}, publisher={Routledge}, author={Tang, Jie and Ward, Anthony}, year={2003}, pages={106-131} }

@book{Tian\_MyiLibrary\_2007, address={New York}, title={Managing international business in China}, url={http://lib.myilibrary.com?id=85065}, publisher={Cambridge University Press}, author={Tian, Xiaowen and MyiLibrary}, year={2007} }

@article{Tsang\_1998, title={Can guanxi be a source of sustained competitive advantage for doing business in China?}, volume={12}, DOI={10.5465/AME.1998.650517}, number={2}, journal={Academy of Management Perspectives}, author={Tsang, E. W. K.}, year={1998}, month={May}, pages={64-73} }

@article{Tung\_Worm\_2001, title={Network capitalism: the role of human resources in penetrating the China market}, volume={12}, DOI={10.1080/09586190110037074}, number={4}, journal={International Journal of Human Resource Management }, author={Tung, Rosalie L. and Worm, Verner}, year={2001}, month={Jun}, pages={517-534} }

@inbook{Winters\_Yusuf\_ebrary, Inc\_2007, address={Washington, DC}, title={Chapter 1: Introduction}, url={http://site.ebrary.com/lib/unnc/Doc?id=10156083}, booktitle={Dancing with giants: China, India, and the global economy}, publisher={World Bank}, author={Winters, L. Alan and Yusuf, Shahid and ebrary, Inc}, year={2007}, pages={1-34} }

@article{XIN\_PEARCE\_1996, title={GUANXI: CONNECTIONS AS SUBSTITUTES FOR FORMAL INSTITUTIONAL SUPPORT.}, volume={39}, DOI={10.2307/257072}, number={6}, journal={Academy of Management Journal}, author={XIN, K. K. and PEARCE, J. L.}, year={1996}, month={Dec}, pages={1641-1658} }